

# Leaders in REIT Valuation and Advisory

## **BME Growth**



ALMAGRO CAPITAL SOCIMI, S.A

EUR 10 mill. \*

BME Growth January 2019



AP67 SOCIMI S.A.

EUR 31,8 mill. \*

BME Growth January 2018



VERAZCRUZ PROPERTIES SOCIMI, S.A.

EUR 76,6 mill. \*

BME Growth July 2018



ARRIENDA RENTAL
PROPERTY SOCIMI, S.A.

EUR 56,4 mill. \*

BME Growth December 2018



FIDERE PATRIMONIO SOCIMI, S.A.

EUR 223,5 mill.\*

BME Growth

ALBIRANA PROPERTIES SOCIMI, S.A.U. Y SOCIEDADES DEPENDIENTES

**EUR 177,6 mill.\*** MAB February 2017

**TORBEL SOCIMI, S.A.** 

EUR 103,7 mill.\*

BME Growth July 2018 EURIPO PROPERTIES SOCIMI, S.A.

EUR 110 mill.\*

BME Growth December 2018



EUROSIC INVESTMENT SPAIN SOCIMI, S.A.

EUR 114,1 mill.\*

BME Growth September 2017



HADLEY INVESTMENTS SOCIMI, S.A.

EUR 32,8 mill.\*

BME Growth March 2016



MISTRAL PATRIMONIO INMOBILIARIO SOCIMI, S.A.

EUR 23 mill.\*

BME Growth October 2019



TESTA RESIDENCIAL, SOCIMI, S.A.

EUR 1,833 mill.\*

BME Growth July 2018



OPTIMUM III VALUE-ADDED RESIDENTIAL SOCIMI S.A.

EUR 78,3 mill.\*

BME Growth April 2018 OPTIMUM RE SPAIN SOCIMI S.A.

EUR 66,3 mill.\*

BME Growth April 2018



**URBAN VIEWSOCIMI, S.A.** 

EUR 38 mill.\*

BME Growth December 2018



DESARROLLOS ERMITA
DEL SANTO SOCIMI

EUR 21 mill.\*

BME Growth July 2020



TORIMBIA SOCIMI, S.A.
EUR 140 mill.\*

BME Growth July 2019

#### PARK ROSE IBEROAMERICANA

INMOBILIARIA PARK ROSE IBEROAMERICANA SOCIMI, S.A.

EUR 10.8 mill.\*

BME Growth January 2019



GRUPO ORTIZ PROPERTIES, S.A.U.
Y SOCIEDADES DEPENDIENTES

EUR 81,3 mill.\*

BME Growth June 2017

## **Euronext**

WHITENI RCajal Socimi

WHITENI RCAJAL SOCIMI

EUR 9 mill.\*

EURONEXT March 2019

## **IPOSA**

IPOSA PROPERTIES SOCIMI, S.A.

EUR 79,8 mill.\*

EURONEXT August 2019



LOGIS CONFORT SOCIMI, S.A.

EUR 15 mill.\*

EURONEXT July 2018



KTESIOS SOCIMI

EUR 6,3 mill.\*

EURONEXT-LISBOA June 2021



ORINOQUIA REAL ESTATE SOCIMI

EUR 12,24 mill.\*

EURONEXT April 2021

## Portfolio Stock Exchange



ROUND ROBIN

ROUND ROBIN
INVERSIONES SOCIMI S.A.

EUR 8,8 mill.\*

PORTFOLIO STOCK EXCHANGE February 2023



# **Gesvalt for REITs**

Gesvalt has become the **reference Real Estate Advisor** for a large portion of SOCIMIs (Spanish version of a REIT vehicle) already consolidated in the market as well as for a large number of them still in process of being incorporated.

The role of the Real Estate Advisor, in collaboration with the Registered Advisor or Listing Sponsor, is **key to the success of a REIT's listing on any regulated market**, as well as in its implementation.

Gesvalt offers transparency and comfort in the services rendered to the market, regulator, investor and REIT owners.

Member of ASOCIMI.



# How Can We Help You?

## **Newly-incorporated REITs**

- Valuation and advisory at the time the REIT becomes listed.
- Valuation of all assets within the perimeter.
- Valuation of the company with a view to becoming listed.
- Real Estate Due Diligence.
- Financial Due Diligence.
- Tax Due Diligence.
- Environmental Impact Due Diligence.

#### **Listed REITs**

- Updating of the value (annual regulatory filing, as well as the quarterly and half-yearly abbreviated report).
- Analysis and optimization of the debt structure:

CAPEX, Project Monitoring, Energy Performance Certificates (AEO's), Analysis of assets' useful lives.



# What Are the Advantages of REITs?

### **Taxation and Efficiency**

- Exemption from Income Tax payment.
- 95% reduction in Tax on Transfer of Assets and Stamp Duty.
- O% tax rate on capital gains generated in the REIT.

### **Transparency**

- Easier procurement of new capital and partners.
- Up-to-date valuation of the company.



# How Do We Do It?

## Through the resulting analysis in the different stages:

## Listing stage

- Preliminary analysis.
- Structuring.
- Preparation for the company's listing.
- Technical Due Diligence.

#### Valuation

- Assets
- Company.

Business Plan / Feasibility Study.

Optimization of operating costs.

- Cadastral audit.
- Energy efficiency.

# gesvalt.com

gesvalt@gesvalt.es +34 900 802 862

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